



## 16th International Exhibition for Machinery, Equipment and Technology for Logging, Woodworking and Furniture Industries

Organized by Expocentre ZAO

Co-organized by Russian Union of Timber Manufacturers and Exporters

Russian Section supported by Centrlsexpo

Supported by EUMABOIS – the European Federation  
of Woodworking Machinery Manufacturers

Under auspices of Russian Chamber of Commerce and Industry

[www.lesdrevmash-expo.ru/en](http://www.lesdrevmash-expo.ru/en)



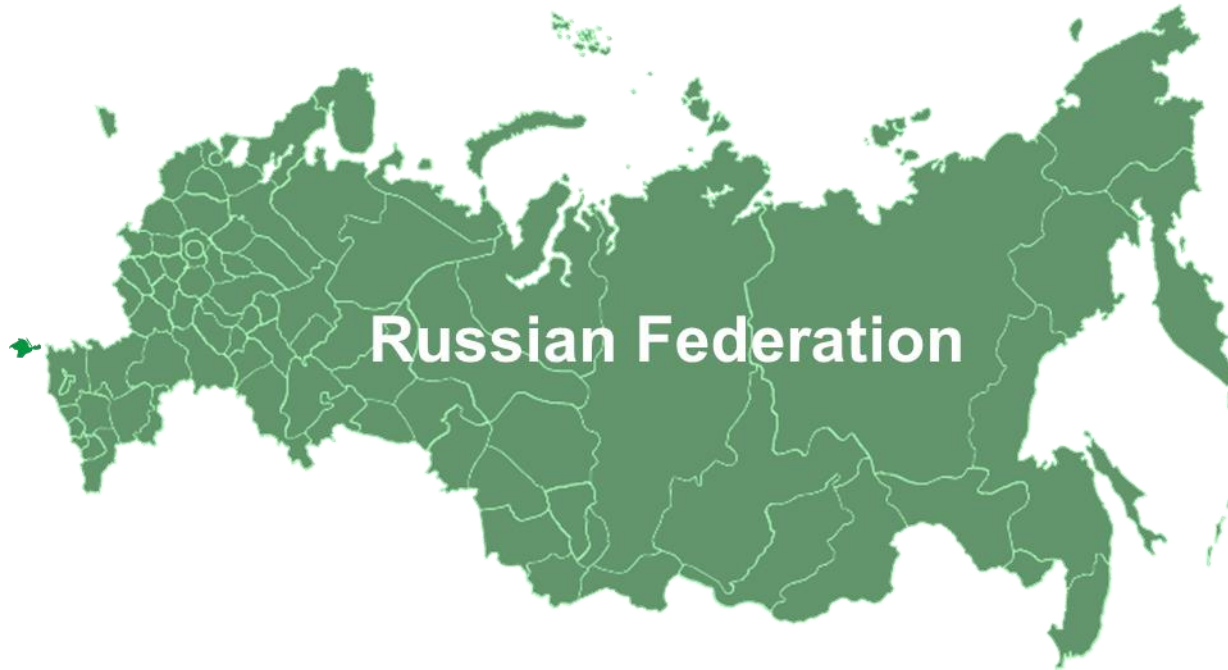
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October 24–27

 **EXPOCENTRE**

Expocentre Fairgrounds, Moscow, Russia

# RUSSIAN MARKET: UNLIMITED OPPORTUNITIES



**22%**

of global forest resources

**1.62% GDP**

market of strategic value

forest sector grew by

**10% at average** in 2014

**State support: subsidies**

to timber industry enterprises

**123** priority investment projects

worth more than **8** billion USD

# RUSSIA: ONE OF THE MOST LUCRATIVE GLOBAL MARKETS



**69%**

Wooded area in Russia



**28 trillion USD worth**

Russia's forest resources



**4%**

Russia's share in global timber trade

Outdated machinery & technologies still applicable in Russia retard industry performance and minimize proper use of raw materials.

**Timber industry is on the brink of extensive upgrade!**

# NATIONWIDE UPGRADE IN RUSSIA CALLS FOR NEW MACHINERY



## State Program of Industry Development and Competitive Recovery

**3.4 billion rubles**

to be invested into Russia's  
timber industry upgrade by 2016

By 2020 renovation &  
re-equipment will ensure  
the increase of

**40%** in timber harvesting  
**130%** in labor efficiency

**Would-be upgrade makes Lesdrevmash  
a shortcut to the Russian market!**

# LESDREVMASH: RUSSIA'S LARGEST TIMBER TRADE SHOW



Since  
**1973**

**Winner in nominations\*:**

- Exhibition Space
- Professional Interest
- Market Coverage



\*Source: Russian National Exhibition  
Rating 2013–2014 гг.

**Supported by**

- Russian Ministry of Industry and Trade
- EUMABOIS European Federation of Woodworking Machinery Manufacturers

**Under auspices of**

- Russian Chamber of Commerce and Industry



# TOP OFFICIALS PREFER LESDREVMASH



# LESDREVMASH: RUSSIA'S MAJOR TIMBER TRADE EVENT



**454**  
exhibitors  
from  
**27** countries

**17,000**  
professional  
visitors



**9**  
national  
pavilions

**41,305**  
sq m of  
exhibition  
space

# NEW TECHNOLOGIES AND DEVELOPMENTS



## Product Sectors

- Equipment for timber logging, wood primary processing and handling
- Furniture manufacturing equipment
- Equipment for manufacture of forest products
- Forestry equipment and technology
- Tools
- Bioenergy
- Equipment for manufacture and processing of wood-polymer composites
- Equipment for pulp and paper production





# PARTICIPANTS: MARKET LEADERS



Biesse, Cefla, Dieffenbacher, Felder, Griggio, Homag, Houfek, Ewd, Ima, John Deere, Koimpex, Komatsu, Pallmann, Polytechnik, Schelling, SCM Group, Siempelkamp, Ustunkarli, Valon Kone, Weing, Wintersteiger, Avangard, Bakaut, Intervesp, KAMI, Ledinek, MDM Techno, Palfinger, Tigroup, Faeton, Yta

**60%** exhibitors - international companies

**89%** next year comebacks

**83%** sales leads satisfactory

**79%** goals achieved

## Attendance track records

**58%**

Regulars

**23%**

Comebacks

**19%**

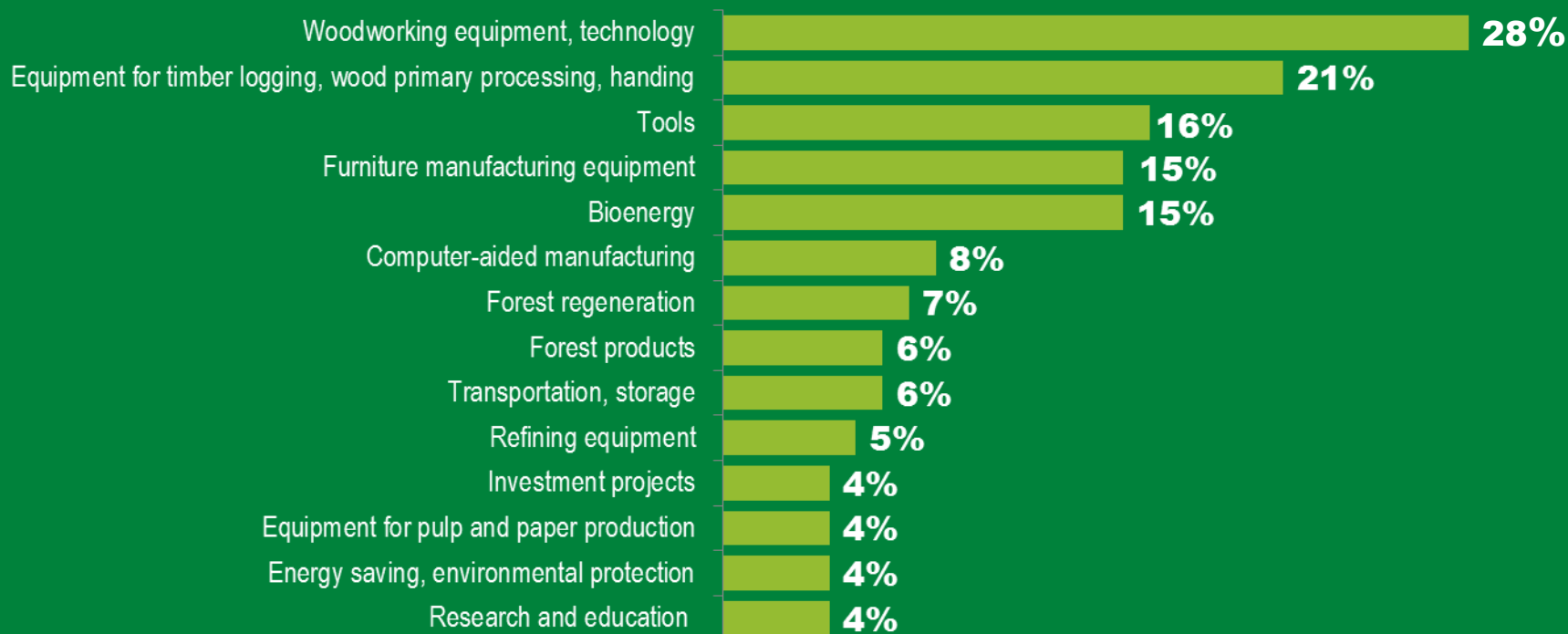
Newcomers



# ALL INDUSTRY SECTORS AT LESDREVMASH 2016



## Exhibitor breakdown by sector



# PROFESSIONAL VISITORS



## Professionals

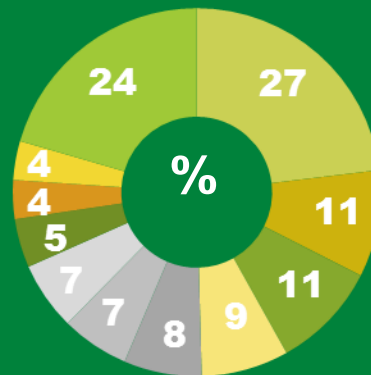
from **44**  
countries

from **533**  
Russian cities

## Top 5 countries

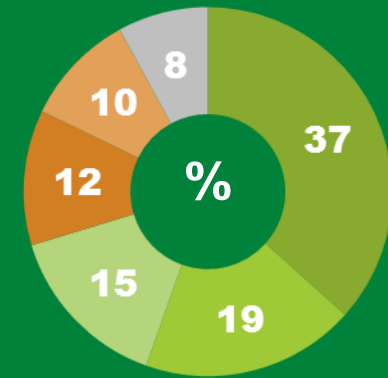
-  Belarus
-  Germany
-  Kazakhstan
-  Poland
-  Ukraine

## Industry sectors



- Furniture manufacturing
- Sawmilling
- Lumber companies
- Other woodworking companies
- R&D
- Manufacture of construction elements
- Wood house building
- Manufacture of laminated wood, chipboards, etc.
- Biofuel production
- Woodworking equipment
- Other

## Job title



- Top executive
- Mid-level executive
- Engineer
- Manager
- Other
- Self-employed

# ASSOCIATE EVENTS



**Forest and Man** International Forum is one of the largest and most important events for the Russian timber industry



**Goal** - work out strategy and action plan for Russian authorities, timber enterprises and international partners involved in forest management and wood processing in Russia.

**Participants** – domestic&foreign timber businesses and international organizations among them

- Food and Agriculture Organization of the United Nations (FAO),
- World Bank,
- national industry associations from Europe, Asia, North and South America.

**Mission** – identify current priorities facing Russia's timber industry via open discussions held by leading experts, namely:

- global trends in new wood processing technology,
- investment climate in Russia,
- biotechnology and bioenergy,
- sustainable development.



# EXPOCENTRE YOUR RELIABLE PARTNER TO DO BUSINESS WITH



Since **1959**

Enormous experience  
in large event management

Lesdrevmash – a gateway  
to the unlimited Russian market connecting  
business with customers



# EXPOCENTRE

GLOBALLY KNOWN ORGANIZER OF MAJOR INTERNATIONAL TRADE SHOWS IN RUSSIA, THE COMMONWEALTH OF INDEPENDENT STATES AND EASTERN EUROPE



**91**

Trade shows

**29,400**

Exhibitors

**116**

Countries

**35**

Own trade shows

**1,668,000**

Professional visitors

**631,300** sq m

Net exhibition space

# SERVICES PROVIDED BY EXPOCENTRE



Engineering services



Telecommunications services



Advertising during exhibitions



Delivery service



Taxi



Interpreters and stand attendants



Exhibition catalogues



Rent of equipment



Stand cleaning



Passes and invitations



Accommodation



Rent of water dispensers



Lunch delivery



Stand security



Rent of coffee makers



Design and construction of exhibition stands



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## Venue

Expocentre Fairgrounds  
Pavilions No.2, 8, open-air sites  
14, Krasnopresnenskaya nab.  
Moscow, Russia, 123100  
Phone: + 7 (499) 795-37-99

## Lesdrevmash Management

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[www.lesdrevmash-expo.ru/en](http://www.lesdrevmash-expo.ru/en)

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Join us at  
Russia's largest  
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